Leveling courses are encouraged, but not required.

**MBA Leveling Courses**

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACCT 201</td>
<td>Financial Accounting</td>
</tr>
<tr>
<td>CISB 101</td>
<td>Business Information Technology – Computer Literacy</td>
</tr>
<tr>
<td>FINA 301</td>
<td>Managerial Finance</td>
</tr>
<tr>
<td>MANG 201</td>
<td>Principles of Management</td>
</tr>
<tr>
<td>MARK 231</td>
<td>Principles of Marketing</td>
</tr>
<tr>
<td>STAT 241</td>
<td>Probability and Statistics – Statistical Literacy (or CISB 241)</td>
</tr>
</tbody>
</table>

**Leveling Course Options**

1. Take the traditional semester or summer course.
   a. All courses are available at CMU.
   b. View course schedules at: [www.coloradomesa.edu](http://www.coloradomesa.edu).
      i. In the search menu, type “web based class search.”
      ii. Click the link for “Registration Information and Course Listings.”
      iii. Under Course Listings, click the link for “Web-Based Class Search.”

2. Buy or borrow a textbook, study, and CLEP out through the CMU Testing Center.
   a. ACCT, CISB, MANG, MARK are available.
   b. For CLEP and scheduling fees, visit the CMU Testing Center.
      i. [https://www.coloradomesa.edu/testing/index.html](https://www.coloradomesa.edu/testing/index.html)

3. Take an online MOOC. [https://en.wikipedia.org/wiki/Massive_open_online_course](https://en.wikipedia.org/wiki/Massive_open_online_course)
   a. MARK, MANG, and ACCT are available for free. Set up a Coursera account to enroll. Sessions are ongoing.
      i. Managerial Accounting (ACCT) by University of Pennsylvania
      ii. Introduction to Marketing (MARK) by University of Pennsylvania
         [https://www.coursera.org/learn/wharton-marketing/home/welcome](https://www.coursera.org/learn/wharton-marketing/home/welcome)

4. Use modules to assess your skills and complete tutorials to fill gaps in knowledge.
   a. ACCT, STAT, FINA available. Must pass at 80% or above. $60 fee per module.
   b. Sign up for courses at: [http://mod.responsive.net/mba/mesa](http://mod.responsive.net/mba/mesa)

5. Read a book, study the guide, and pass the test.
   a. MANG only. No fees.
   c. Request the study guide by emailing business@coloradomesa.edu.
   d. Schedule the exam with Dr. Vail, rvail@coloradomesa.edu.