

# Business Representative Internship State Farm Agent Team Member

**PART/FULL TIME • EDWARDS, CO**

**CATHY THOMPSON AGENCY**

## **Position Overview:**

Are you outgoing and customer-focused? Do you enjoy working with the public? If you answered yes to these questions, working for a State Farm independent contractor agent may be the career for you! State Farm agents market only State Farm insurance and financial service products.

## **Responsibilities:**

- Establish customer relationships and follow up with customers, as needed.
- Use a customer-focused, needs-based review process to educate customers about insurance options.
- Develop leads, schedule appointments, identify customer needs, and market appropriate products and services.

## **As an Agent Team Member Intern, you will receive...**

- Hourly pay
- Health benefits
- Paid time off (vacation and personal/sick days)
- Flexible hours
- Growth potential/Opportunity for advancement within my agency
- Potential hiring bonus

## **Requirements:**

- Interest in marketing products and services based on customer needs
- Excellent communication skills - written, verbal and listening
- People-oriented
- Detail oriented
- Proactive in problem solving
- Able to learn computer functions
- Ability to work in a team environment
- Bilingual-Spanish team members highly desired

## **Apply using the link:**

- <https://cathythompson.SFAgentJobs.com/j/01zlj6z>

If you are motivated to succeed and can see yourself in this role, please complete our application. We will follow up with you on the next steps in the interview process.

This position is with a State Farm independent contractor agent, not with State Farm Insurance Companies. Employees of State Farm agents must be able to successfully complete any applicable licensing requirements and training programs. State Farm agents are independent contractors who hire their own employees. State Farm agents' employees are not employees of State Farm.

Compensation: \$22 - \$25 per hour

My team's mission is to help people manage the risks of everyday life, recover from the unexpected and realize their dreams. We are located in Edwards, CO and help customers with their insurance and financial services needs, including:

- Auto insurance
- Home insurance
- Life insurance
- Retirement planning

*State Farm agents are independent contractors who hire their own employees. State Farm agents' employees are not employees of State Farm. Agents are responsible for and make all employment decisions regarding their employees.*