



**2014-2015 PETITION/PROGRAM SHEET**  
**Degree: Bachelor of Business Administration**  
**Major: Business Administration**  
**Concentration: Energy Management/Landman**

**About This Major . . .**

The Bachelor of Business Administration (BBA) is designed to prepare students for the challenges of today’s organizations, as well as the business world of tomorrow. The program provides students with the knowledge, skills and abilities to compete in both the local and global business environments. Additionally, the program offers many concentrations to choose from: Business Economics; Entrepreneurship; Finance; Hospitality Management, Human Resource Management; Information Systems; Insurance; Energy Management/Landman; Managerial Informatics; Management; and Marketing.

The BBA is a very versatile, flexible and valuable degree. Many of Colorado Mesa’s BBA graduates have gone on to succeed in the business world as well as earn advanced degrees in business such as the Master of Business Administration – one of the most sought after degrees by employers in today’s job market.

Energy Management/Landman professionals provide expertise for energy companies including oil, gas and alternative energy sources, such as solar and wind. These students work both with landowners to acquire or obtain rights to land usage as well as with companies providing expertise in managing the complexities of the energy industry. Job opportunities abound in the energy industry, not only in the United States but also around the world as students in this concentration help provide solutions to the growing world demand for energy.

For more information on what you can do with this major, go to <http://www.coloradomesa.edu/career/whatmajor.html>.

All CMU baccalaureate graduates are expected to demonstrate proficiency in critical thinking, communication fluency, quantitative fluency, and specialized knowledge/applied learning. In addition to these campus-wide student learning outcomes, graduates of this major will be able to:

1. Apply business knowledge and skills in appropriate business contexts and transfer knowledge and skills to new business situations. (Critical Thinking)
2. Produce professional business work products, independently and working as a team. (Applied Learning)
3. Communicate clearly, appropriately, and persuasively to the business audience, both orally and in writing. (Communication Fluency)
4. Integrate knowledge from multiple functional areas of business to solve business problems and to develop sound business strategies.(Specialized Knowledge)
5. Analyze business data critically, reason logically, and apply quantitative analysis methods correctly to develop appropriate business conclusions.(Quantitative Fluency)
6. Properly and appropriately use information systems tools and techniques within functional business areas. (Applied Learning)
7. Apply landman and energy management tools to identify and manage energy resources in a global market. (Specialized Knowledge)

**NAME:** \_\_\_\_\_ **STUDENT ID #** \_\_\_\_\_

**LOCAL ADDRESS AND PHONE NUMBER:** \_\_\_\_\_  
 \_\_\_\_\_ ( ) \_\_\_\_\_

I, (Signature) \_\_\_\_\_, hereby certify that I have completed (or will complete) all the courses listed on the Program Sheet. I have read and understand the policies listed on the last page of this program sheet. I further certify that the grade listed for those courses is the final course grade received except for the courses in which I am currently enrolled and the courses which I complete next semester. I have indicated the semester in which I will complete these courses.

\_\_\_\_\_  
 Signature of Advisor \_\_\_\_\_ 20\_\_\_\_  
 Date

\_\_\_\_\_  
 Signature of Department Head \_\_\_\_\_ 20\_\_\_\_  
 Date

\_\_\_\_\_  
 Signature of Registrar \_\_\_\_\_ 20\_\_\_\_  
 Date

**Students should work closely with a faculty advisor when selecting and scheduling courses prior to registration.**

**Degree Requirements:**

- 120 semester hours total (Students must complete a minimum of 30 of the last 60 hours of credit at CMU, with at least 15 semester hours in major discipline courses numbered 300 or higher).
- 40 upper division credits (A minimum of 15 taken at the 300-400 course levels within the major at CMU).
- 2.00 cumulative GPA or higher in all CMU coursework.
- 2.00 cumulative GPA or higher in coursework toward the major content area.
- Pre-collegiate courses (usually numbered below 100) cannot be used for graduation.
- A student must follow the CMU graduation requirements either from 1) the program sheet for the major in effect at the time the student officially declares a major; or 2) a program sheet for the major approved for a year subsequent to the year during which the student officially declares the major and is approved for the student by the department head. Because a program may have requirements specific to the degree, the student should check with the faculty advisor for additional criteria. It is the student's responsibility to be aware of, and follow, all requirements for the degree being pursued. Any exceptions or substitutions must be approved by the student's faculty advisor and Department Head.
- When filling out the program sheet a course can be used only once.
- See the "Undergraduate Graduation Requirements" in the catalog for additional graduation information.

**GENERAL EDUCATION REQUIREMENTS** (31 semester hours)

See the current catalog for a list of courses that fulfill the requirements below. If a course is on the general education list of options and a requirement for your major, you must use it to fulfill the major requirement and make a different selection within the general education requirement.

Course No	Title	Sem.hrs	Grade	Term	Trns
<b>English</b> (6 semester hours, must receive a grade of "C" or better and must be completed by the time the student has 60 semester hours.)					
ENGL 111	English Composition	3			
ENGL 112	English Composition	3			

**Math:** MATH 113 or higher (3 semester hours, must receive a grade of "C" or better, must be completed by the time the student has 60 semester hours.)

MATH 113	College Algebra	4*			
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\*3 credits apply to the General Ed requirements and 1 credit apply to elective credit

**Humanities** (3 semester hours)

**Social and Behavioral Sciences** (6 semester hours)

ECON 201	Principles of Macroeconomics	3			
ECON 202	Principles of Microeconomics	3			

**Natural Sciences** (7 semester hours, one course must include a lab)

GEOL 111	Principles of Physical Geology	3			
GEOL 111L	Principles of Physical Geology Lab	1			
		3			

**History** (3 semester hours)

HIST					
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**Fine Arts** (3 semester hours)

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Course No	Title	Sem.hrs	Grade	Term	Trns
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**OTHER LOWER DIVISION REQUIREMENTS** (6 semester hours)

**Kinesiology** (3 semester hours)

KINE 100	Health and Wellness	1			
KINA 1		1			
KINA 1		1			

**Applied Studies** (3 semester hours)

SPCH 101	Interpersonal Communications	3			
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**FOUNDATION COURSES** (17 semester hours) These courses, plus ECON 201 & 202 and Gen Ed English & Math requirements must be completed within the student's first 60 hours.

ACCT 201	Principles of Financial Acctg	3			
ACCT 202	Principles of Managerial Acctg	3			
BUGB 105	Freshman Business Seminar	2			
BUGB 211	Business Communications	3			
CISB 101	Business Inform. Technology				
or CISB 205	Advanced Business Software	3			
CISB 241	Intro to Business Analysis				
or STAT 200	Probability and Statistics	3			

**BACHELOR OF BUSINESS ADMINISTRATION: ENERGY MANAGEMENT/LANDMAN CONCENTRATION REQUIREMENTS** (63 semester hours)

**Business Administration Core** (33 semester hours)

BUGB 349	Legal Environment of Business	3			
BUGB 401	International Business	3			
CISB 210	Fundamentals of Info Systems	3			
FINA 301	Managerial Finance	3			
MANG 201	Principles of Management	3			
MANG 301	Organizational Behavior	3			
MANG 371	Human Resource Management	3			
MANG 471	Operations Management	3			
MANG 491	Business Strategy	3			
MARK 231	Principles of Marketing	3			
CISB 341	Quantitative Decision Making	3			
or MANG 341	Quantitative Decision Making	3			
or MARK 350	Marketing Research	3			

**Required Concentration Courses** (30 Semester Hours)

MANG 410	Effective Workplace Communication	3			
**EMGT 101	Energy Management Fundamentals	3			
**EMGT 201	Land Management Fundamentals	3			
EMGT 360	Real Property, Oil and Gas Law	3			
EMGT 340	Energy Industry Fundamentals	3			
EMGT 350	Energy Development, Transportation and Markets	3			
EMGT 440	Energy Land Practices I	3			
EMGT 450	Energy Land Practices II	3			
EMGT 410	Energy Regulation and Compliance	3			
EMGT 494	Energy Senior Seminar	3			

\*\* Consult with EMGT advisor for possibility of substituting another business course for this one if you possess equivalent work experience.

**ELECTIVES** (3 semester hours of college level courses appearing on your final transcript, **not listed above** to bring total semester hrs to 120.)

*MATH 113	College Algebra	1			
		2			

**Special requirements:** To be admitted to the Bachelor of Business Administration program, certain prerequisites must be satisfied. Please see the Business department head for complete requirements and application form. All degree requirements must be completed as described above. Any exceptions or substitutions must be recommended in advance by the faculty advisor and/or approved by the Department Head. Students are required to participate in exit examinations or other programs deemed necessary to comply with the college accountability requirement.

## SUGGESTED COURSE SEQUENCING FOR BBA, CONCENTRATION IN ENERGY MANAGEMENT/LANDMAN

### FRESHMAN YEAR

Fall Semester	Hours	Spring Semester	Hours
BUGB 105 Freshman Business Seminar	2	ENGL 112 English Composition	3
ENGL 111 English Composition	3	CISB 210 Fundamentals of Information Systems	3
MATH 113 College Algebra	4	GEOL 111+111L Principles of Physical Geology + Lab	4
CISB 101 Business Information Technology		Elective	2
or CISB 205 Advanced Business Software	3	KINE 100 Health and Wellness	1
EMGT 101 Energy Management Fundamentals	<u>3</u>	KINA Activity two courses	<u>2</u>
	15		15

### SOPHOMORE YEAR

Fall Semester	Hours	Spring Semester	Hours
ACCT 201 Principles of Financial Accounting	3	ACCT 202 Principles of Managerial Accounting	3
ECON 201 Principles of Macroeconomics	3	ECON 202 Principles of Microeconomics	3
MARK 231 Principles of Marketing	3	MANG 201 Principles of Management	3
BUGB 211 Business Communications	3	SPCH 101 Interpersonal Communications	3
EMGT 201 Land Management Fundamentals	<u>3</u>	CISB 241 Intro to Business Analysis	
	15	or STAT 200 Probability and Statistics	<u>3</u>
			15

### JUNIOR YEAR

Fall Semester	Hours	Spring Semester	Hours
General Education Fine Arts	3	EMGT 350 Energy Development, Transportation and Markets	3
EMGT 340 Energy Industry Fundamentals	3	EMGT 360 Real Property, Oil and Gas Law	3
BUGB 349 Legal Environment of Business	3	General Education History	3
CISB 341 Quantitative Decision Making		FINA 301 Managerial Finance	3
or MANG 341 Quantitative Decision Making		MANG 301 Organizational Behavior	<u>3</u>
or MARK 350 Marketing Research	3		
General Education Natural Science	<u>3</u>		15
	15		

### SENIOR YEAR

Fall Semester	Hours	Spring Semester	Hours
EMGT 440 Energy Land Practices I	3	MANG 491 Business Strategy	3
EMGT 410 Energy Regulation and Compliance	3	EMGT 450 Energy Land Practices II	3
General Education Humanities	3	MANG 410 Effective Workplace Communication	3
MANG 371 Human Resource Management	3	BUGB 401 International Business	3
MANG 471 Operations Management	<u>3</u>	EMGT 494 Energy Senior Seminar	<u>3</u>
	15		15

#### POLICIES:

1. Demonstrated competency in personal computer skills and computer literacy required. See Department of Business for details.
2. It is your responsibility to determine whether you have met the requirements for your degree. Please see your Catalog for a complete list of graduation requirements.
3. You must go to the Registrar's Office and fill out the "Intent to Graduate" form **at the beginning of the semester prior to graduating.**
4. This program sheet must be submitted with your graduation planning sheet to your advisor during the **semester prior to graduating, no later than September 15 for Spring graduates, February 15 for Fall graduates.**
5. Your advisor will sign and forward the Program Sheet, and Graduation Planning Sheet to the Department Head for signature.
6. Finally, the Department Head or the department administrative assistant will take the signed forms to the Registrar's Office. (Students cannot handle the forms once the advisor signs.)
7. If your petition for graduation is denied, it will be your responsibility to reapply for graduation in a subsequent semester. Your "Intent to Graduate" does not automatically move to a later graduation date.
8. NOTE: The semester before graduation, you will be required to take a Major Field Achievement Test (Exit Exam).