



**2012-2013 PETITION/PROGRAM SHEET**  
**Degree: Bachelor of Business Administration**  
**Major: Business Administration**  
**Concentration: Energy Management/Landman**

**About This Major . . .**

The Bachelor of Business Administration (BBA) is designed to prepare students for the challenges of today’s organizations, as well as the business world of tomorrow. The program provides students with the knowledge, skills and abilities to compete in both the local and global business environments. Additionally, the program offers many concentrations to choose from: Business Economics; Entrepreneurship; Finance; Hospitality Management, Human Resource Management; Information Systems; Insurance; Energy Management/Landman; Managerial Informatics; Management; and Marketing.

The BBA is a very versatile, flexible and valuable degree. Many of Colorado Mesa’s BBA graduates have gone on to succeed in the business world as well as earn advanced degrees in business such as the Master of Business Administration – one of the most sought after degrees by employers in today’s job market.

Energy Management/Landman professionals provide expertise for energy companies including oil, gas and alternative energy sources, such as solar and wind. These students work both with landowners to acquire or obtain rights to land usage as well as with companies providing expertise in managing the complexities of the energy industry. Job opportunities abound in the energy industry, not only in the United States but also around the world as students in this concentration help provide solutions to the growing world demand for energy.

For more information on what you can do with this major, go to <http://www.coloradomesa.edu/career/whatmajor.html>.

**POLICIES:**

1. Demonstrated competency in personal computer skills and computer literacy required. See Department of Business for details.
2. It is your responsibility to determine whether you have met the requirements for your degree. Please see your Catalog for a complete list of graduation requirements.
3. You must go to the Registrar’s Office and fill out the “Intent to Graduate” form **at the beginning of the semester prior to graduating.**
4. This program sheet must be submitted with your graduation planning sheet to your advisor during the **semester prior to graduating, no later than September 15 for Spring graduates, February 15 for Fall graduates.**
5. Your advisor will sign and forward the Program Sheet, and Graduation Planning Sheet to the Department Head for signature.
6. Finally, the Department Head or the department administrative assistant will take the signed forms to the Registrar’s Office. (Students cannot handle the forms once the advisor signs.)
7. If your petition for graduation is denied, it will be your responsibility to reapply for graduation in a subsequent semester. Your “Intent to Graduate” does not automatically move to a later graduation date.
8. NOTE: The semester before graduation, you will be required to take a Major Field Achievement Test (Exit Exam).

**NAME:** \_\_\_\_\_ **STUDENT ID #** \_\_\_\_\_

**LOCAL ADDRESS AND PHONE NUMBER:** \_\_\_\_\_  
 \_\_\_\_\_ ( ) \_\_\_\_\_

I, (Signature) \_\_\_\_\_, hereby certify that I have completed (or will complete) all the courses listed on the Program Sheet. I further certify that the grade listed for those courses is the final course grade received except for the courses in which I am currently enrolled and the courses which I complete next semester. I have indicated the semester in which I will complete these courses.

\_\_\_\_\_  
 Signature of Advisor \_\_\_\_\_ 20\_\_  
 Date

\_\_\_\_\_  
 Signature of Department Head \_\_\_\_\_ 20\_\_  
 Date

\_\_\_\_\_  
 Signature of Registrar \_\_\_\_\_ 20\_\_  
 Date

**Students should work closely with a faculty advisor when selecting and scheduling courses prior to registration.**

**Degree Requirements:**

- 120 semester hours total (A minimum of 28 taken at CMU in no fewer than two semesters).
- 40 upper division credits (A minimum of 15 taken at the 300-400 course levels within the major at CMU).
- 2.00 cumulative GPA or higher in all CMU coursework.
- 2.00 cumulative GPA or higher in coursework toward the major content area.
- Pre-collegiate courses (usually numbered below 100) cannot be used for graduation.
- A student must follow the CMU graduation requirements either from 1) the program sheet for the major in effect at the time the student officially declares a major; or 2) a program sheet for the major approved for a year subsequent to the year during which the student officially declares the major and is approved for the student by the department head. Because a program may have requirements specific to the degree, the student should check with the faculty advisor for additional criteria. It is the student's responsibility to be aware of, and follow, all requirements for the degree being pursued. Any exceptions or substitutions must be approved by the student's faculty advisor and Department Head.
- When filling out the program sheet a course can be used only once.
- See the "Undergraduate Graduation Requirements" in the catalog for additional graduation information.

**GENERAL EDUCATION REQUIREMENTS** (31 semester hours)

See the current catalog for a list of courses that fulfill the requirements below. If a course is on the general education list of options and a requirement for your major, you must use it to fulfill the major requirement and make a different selection within the general education requirement.

Course No	Title	Sem.hrs	Grade	Term/Trns
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**English** (6 semester hours, must receive a grade of "C" or better and must be completed by the time the student has 60 semester hours.)

ENGL 111	English Composition	3	_____	_____
ENGL 112	English Composition	3	_____	_____

**Math:** MATH 113 or higher (3 semester hours, must receive a grade of "C" or better, must be completed by the time the student has 60 semester hours.)

MATH 113	College Algebra	4*	_____	_____
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\*3 credits apply to the General Ed requirements and 1 credit apply to elective credit

**Humanities** (3 semester hours)

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**Social and Behavioral Sciences** (6 semester hours)

ECON 201	Principles of Macroeconomics	3	_____	_____
ECON 202	Principles of Microeconomics	3	_____	_____

**Natural Sciences** (7 semester hours, one course must include a lab)

GEOL 111	Principles of Physical Geology	3	_____	_____
GEOL 111L	Principles of Physical Geology Lab	1	_____	_____
_____	_____	3	_____	_____

**History** (3 semester hours)

HIST	_____	_____	_____	_____
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**Fine Arts** (3 semester hours)

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Course No	Title	Sem.hrs	Grade	Term/Trns
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**OTHER LOWER DIVISION REQUIREMENTS** (6 semester hours)

**Kinesiology** (3 semester hours)

KINE 100	Health and Wellness	1	_____	_____
KINA 1	_____	1	_____	_____
KINA 1	_____	1	_____	_____

**Applied Studies** (3 semester hours)

SPCH 101	Interpersonal Communications	3	_____	_____
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**FOUNDATION COURSES** (17 semester hours) These courses, plus

ECON 201 & 202 and Gen Ed English & Math requirements must be completed within the student's first 60 hours.

ACCT 201	Principles of Financial Acctg	3	_____	_____
ACCT 202	Principles of Managerial Acctg	3	_____	_____
BUGB 105	Freshman Business Seminar	2	_____	_____
BUGB 211	Business Communications	3	_____	_____
CISB 101	Business Inform. Technology	_____	_____	_____
or CISB 205	Advanced Business Software	3	_____	_____
CISB 241	Intro to Business Analysis	_____	_____	_____
or STAT 200	Probability and Statistics	3	_____	_____

**BACHELOR OF BUSINESS ADMINISTRATION: ENERGY**

**MANAGEMENT/LANDMAN CONCENTRATION**

**REQUIREMENTS** (63 semester hours)

**Business Administration Core** (33 semester hours)

BUGB 349	Legal Environment of Business	3	_____	_____
BUGB 401	International Business	3	_____	_____
CISB 210	Fundamentals of Info Systems	3	_____	_____
FINA 301	Managerial Finance	3	_____	_____
MANG 201	Principles of Management	3	_____	_____
MANG 301	Organizational Behavior	3	_____	_____
MANG 371	Human Resource Management	3	_____	_____
MANG 471	Operations Management	3	_____	_____
MANG 491	Business Strategy	3	_____	_____
MARK 231	Principles of Marketing	3	_____	_____
CISB 341	Quantitative Decision Making	3	_____	_____
or MANG 341	Quantitative Decision Making	3	_____	_____
or MARK 350	Marketing Research	3	_____	_____

**Required Concentration Courses** (30 Semester Hours)

MANG 410	Effective Workplace Communication	3	_____	_____
EMGT 360	Real Property, Oil and Gas Law	3	_____	_____
EMGT 340	Energy Industry Fundamentals	3	_____	_____
EMGT 350	Energy Development, Transportation and Markets	3	_____	_____
EMGT 440	Energy Land Practices I	3	_____	_____
EMGT 450	Energy Land Practices II	3	_____	_____
EMGT 410	Energy Regulation and Compliance	3	_____	_____
EMGT 494	Energy Senior Seminar	3	_____	_____

Six hours of upper division Business courses:

\_\_\_\_\_

**ELECTIVES** (3 semester hours of college level courses appearing on your final transcript, **not listed above** to bring total semester hrs to 120.)

*MATH 113	College Algebra	1	_____	_____
_____	_____	2	_____	_____

**Special requirements:** To be admitted to the Bachelor of Business Administration program, certain prerequisites must be satisfied. Please see the Business department head for complete requirements and application form. All degree requirements must be completed as described above. Any exceptions or substitutions must be recommended in advance by the faculty advisor and/or approved by the Department Head. Students are required to participate in exit examinations or other programs deemed necessary to comply with the college accountability requirement.

## SUGGESTED COURSE SEQUENCING FOR BBA, CONCENTRATION IN ENERGY MANAGEMENT/LANDMAN

### FRESHMAN YEAR

Fall Semester	Hours	Spring Semester	Hours
BUGB 105 Freshman Business Seminar	2	ENGL 112 English Composition	3
ENGL 111 English Composition	3	CISB 210 Fundamentals of Information Systems	3
MATH 113 College Algebra	4	GEOL 111+111L Principles of Physical Geology + Lab	4
CISB 101 Business Information Technology		Elective	2
or CISB 205 Advanced Business Software	3	KINE 100 Health and Wellness	1
General Education Fine Arts	<u>3</u>	KINA Activity two courses	<u>2</u>
	15		15

### SOPHOMORE YEAR

Fall Semester	Hours	Spring Semester	Hours
ACCT 201 Principles of Financial Accounting	3	ACCT 202 Principles of Managerial Accounting	3
ECON 201 Principles of Macroeconomics	3	ECON 202 Principles of Microeconomics	3
MARK 231 Principles of Marketing	3	MANG 201 Principles of Management	3
BUGB 211 Business Communications	3	SPCH 101 Interpersonal Communications	3
General Education Humanities	3	CISB 241 Intro to Business Analysis	
	15	or STAT 200 Probability and Statistics	<u>3</u>
			15

### JUNIOR YEAR

Fall Semester	Hours	Spring Semester	Hours
Upper Division Business Department course	3	EMGT 350 Energy Development, Transportation and Markets	3
EMGT 340 Energy Industry Fundamentals	3	EMGT 360 Real Property, Oil and Gas Law	3
BUGB 349 Legal Environment of Business	3	General Education History	3
CISB 341 Quantitative Decision Making		FINA 301 Managerial Finance	3
or MANG 341 Quantitative Decision Making		MANG 301 Organizational Behavior	<u>3</u>
or MARK 350 Marketing Research	3		15
General Education Natural Science	<u>3</u>		
	15		

### SENIOR YEAR

Fall Semester	Hours	Spring Semester	Hours
EMGT 440 Energy Land Practices I	3	MANG 491 Business Strategy	3
EMGT 410 Energy Regulation and Compliance	3	EMGT 450 Energy Land Practices II	3
Upper Division Business Course	3	MANG 410 Effective Workplace Communication	3
MANG 371 Human Resource Management	3	BUGB 401 International Business	3
MANG 471 Operations Management	<u>3</u>	EMGT 494 Energy Senior Seminar	<u>3</u>
	15		15