

Program Overview: Bachelor of Business Administration Energy Management/Landman Concentration

About This Major . . .

The Bachelor of Business Administration (BBA) degree with a concentration in Energy Management/Landman combines business knowledge with a focus on the management skills needed in the energy industry. This degree is designed to prepare students for the challenges of preparing land titles as well as different positions within the management sector of the energy industry to include alternative energy. As world demand for energy continues to increase, students with the skills needed to provide energy for the world will be in high demand. For students who desire to work internationally, this industry presents a multitude of opportunities. This degree allows a student access to a range of employment opportunities in the energy industry from title companies to exploration and extraction companies, both domestically and internationally.

The senior-level capstone course, Business Strategy, allows students the opportunity to bring together the functional areas of business and apply business knowledge and skills to solve today's complex and ever-changing problems. The course focuses on developing a strategic plan for an organization using critical analysis of business data. To develop the strategic plan, students identify the current strengths and weaknesses of the organization as well as strategies for maintaining a competitive advantage in the future. Assignments such as oral presentations, written papers, and working on a team simulation help students to develop the knowledge and skills needed to manage successfully in the future.

All CMU baccalaureate graduates are expected to demonstrate proficiency in critical thinking, communication fluency, quantitative fluency, and specialized knowledge/applied learning.

In addition to these campus-wide student-learning outcomes, graduates of this major will be able to:

1. Critical Thinking Skills: Apply business knowledge and skills in appropriate business contexts and transfer knowledge and skills to new business situations.
2. Communication Skills: Independently communicate clearly, appropriately, and persuasively to the audience, both orally and in writing.
3. Quantitative fluency: Analyze business data critically, reason logically, and apply quantitative analysis methods correctly to develop appropriate business conclusions.
4. Strategic Application of Information: Strategically apply information across functional business areas.
5. Team Work: Effectively work in a team.
6. General Business Knowledge: Integrate knowledge from multiple functional areas of business to solve business problems and to develop sound business strategies.
7. Work Products: Produce professional business work products.
8. Apply landman and energy management tools to identify and manage energy resources in a global market. (Specialized Knowledge)

Program Highlights:

Graduates of this program currently hold the following positions: small business owner, land negotiation and title specialist, regulatory officer and surface land coordinator.

CMU is strategically situated near oil and gas fields, coal mines, and hydroelectric plants as well as various alternative energies such as sun and wind. Students have the opportunity to visit these sites as well as work with industry professionals both in and out of the classroom on a regular basis.

Internships are available for juniors and seniors at local, regional, and international companies. Recent internships have been completed at Atmos Energy, WPX Energy, Encana, and Ursa Resources.

The Landman/Energy Management Advisory Board and classroom instructors provide students numerous industry networking opportunities throughout the year. Many graduates have employment opportunities before graduation.

A solid base in business enables students to gain the necessary knowledge to work across the functional areas of business in today's global environment.



Program Requirements

A student must follow CMU graduation requirements by completing 120 semester credit hours, including 40 credits of coursework at the 300+ level. See the “Undergraduate Graduation Requirements” in the catalog for additional graduation information. Students should work closely with a faculty advisor when selecting and scheduling courses prior to registration. In general, CMU’s programs of study are based on two curriculum groups:

1. Essential Learning

CMU’s Essential Learning program provides the foundation of skills and information that cuts across all fields of study and the support for advanced concepts that students will later encounter in their majors. Before moving into work at the 300+ level, students complete the Maverick Milestone and its co-requirement, Essential Speech. This pair of courses is a capstone experience where students integrate what they have learned from their foundation courses by making connections among diverse areas of knowledge. The capstone is also an opportunity for students to work with disparate ideas, a critical skill expected of all CMU graduates that will aid them in solving the complex and unscripted problems they will encounter in their personal, professional, and civic lives.

2. What You Will Study in This Major. . .

Foundational Courses

These courses provide a solid basis for upper division business classes and focus in functional areas. An exciting first class in the business program is Freshman Business Seminar, which provides an overview of both the world of business and the Department of Business at CMU.

- Accounting
- Business Communications
- Economics
- Business Statistics
- Computer Information Literacy

Business Core Courses

These include the following functional areas.

- Management
- Marketing
- Finance
- Management Information Systems
- International Business
- Legal Environment of Business
- Human Resource Management
- Quantitative Analysis
- Business Decision Making

Concentration Requirements

These courses will provide the basis for study in the ever-evolving field of energy management. Analysis, critical thinking, and communication are key skills any effective business person needs in today’s workplace.

Required

- Effective Workplace Communication
- Energy Management Fundamentals
- Land Management Fundamentals
- Real Property, Oil, and Gas Law
- Energy Industry Fundamentals

Electives from which to choose

- Risk Management
- Advanced Managerial Accounting
- Solving Problems Using Spreadsheets
- Leadership

Electives

An option within the BBA for most concentrations is the ability for students to graduate with two concentrations within the required 120 hours. This opportunity enables students to gain knowledge and skill sets in differing business arenas. Internships with energy companies are highly encouraged and supported for this concentration.

Additionally, students can select from electives in the following areas.

- Emerging Markets
- Business Ethics
- Investments
- Big Questions in Business
- Project Management
- Security and Portfolio Analysis
- Managerial Accounting
- Intermediate Macroeconomics
- International Finance
- International Economics

For more information about this major, go to: <http://www.coloradomesa.edu/business/degrees.html> or contact the Academic Department Head for Business, 309 Dominguez Hall, 970.248.1778.